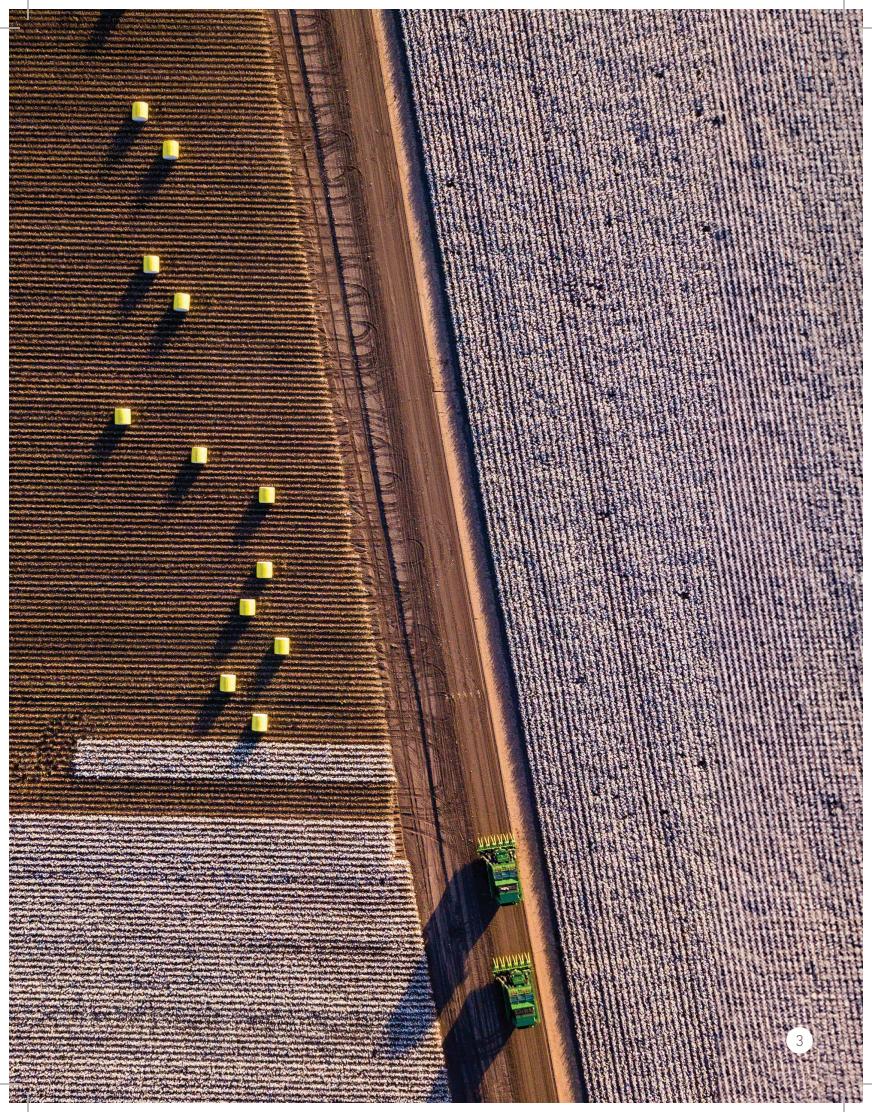
# PREMIUMAUSTRALIAN COTTON 2025





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# TamaWrap+® Yellow Premium



The ORIGINAL Cotton Wrap 16 years (since 2009) of proven success



Trouble free harvesting



Proven durability in the field



Unrivalled Consistency and Performance



Zero Cotton Waste



The only wrap recommended by John Deere for CP/CS770, CP/CS690, 7760 Cotton Harvesters





# PERFECTLY DESIGNED FOR THE CP/CS770 HARVESTERS





# PREMIUM COTTON WRAP

### FOR PREMIUM AUSTRALIAN COTTON

TamaWrap+<sup>®</sup> is the only recommended wrap to allow you to utilise the full capabilities of the new John Deere CP/CS770 Cotton Harvester. **Main benefits are:** 

- 8% savings in wrap and handling costs for Picker customers.
- 12% savings in wrap and handling costs for Stripper customers.
- Less plastic (PE) per bale of cotton.

# TamaWrap+® Pink Premium PREMIUM COTTON WRAP

#### FOR THE AUSTRALIAN COTTON COMMUNITY

TamaWrap+® Pink is one of the projects we're most proud of. It has all the features and benefits of TamaWrap+® Yellow cotton wrap, but with an important added value. McGrath Foundation raises money to fund McGrath breast care nurses, who provide invaluable support and care to women and men experiencing breast cancer. From diagnosis to treatment, McGrath breast care nurses are available to help individuals and their families for free and with no referral. McGrath breast care nurses bring you and your family peace of mind through expert knowledge, personal care, and genuine compassion. They can help you create time in your life not defined by breast cancer.

The McGrath Foundation funds 239 McGrath breast care nurses in communities right across Australia, and most crucially in regional and rural areas where treatment and support may be hard to find.



Breast cancer is the most common cancer in Australia.



57 people will be diagnosed with breast cancer every day in Australia.



90% of patients live within 75km from a nurse.

It costs \$140,000 to fund a full time McGrath breast care nurse for a year, including training and development.

# McGrath Foundation's mission is to have 250 nurses by 2025.



1 in 7 women will be diagnosed with breast cancer in Australia.

www.mcgrathfoundation.com.au

#### OVER \$505,000 RAISED FOR MCGRATH FOUNDATION BY AUSTRALIAN FARMERS AND CONTRACTORS.

Since 2014 Tama has been donating \$5 from the sale of each roll of Pink TRIOWRAP PLUS™ silage film and \$0.40 per portion of TamaWrap+® Pink.



THANK YOU FOR SUPPORTING THIS INITIATIVE.

### TamaWrap<sup>®</sup> Blue

At Tama, we understand the pivotal role premium wrap plays in safeguarding cotton yields, while ensuring costeffectiveness. With TamaWrap<sup>®</sup> Blue, we've redefined excellence by merging affordability with top-tier quality.

- Proven performance backed by Tama's legacy of excellence in quality and customer satisfaction, TamaWrap<sup>®</sup> Blue showcases our dedication to innovation and customer-centric solutions.
- **Cost-efficiency redefined -** our manufacturing process enables us to offer TamaWrap<sup>®</sup> Blue at an unparalleled price without compromise on quality.
- **Uncompromising quality -** TamaWrap<sup>®</sup> Blue provides premium protection, durability and resilience.
- **4 RFID** for full traceability from field to future.



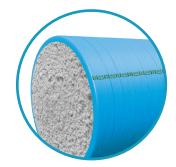


Radio Frequency

Identification (RFID)

SN: 184120743' 24 1374715

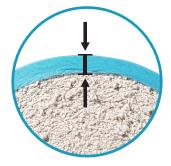
#### Cutting zone indicator



Individual roll identification



Over the edge coverage



#### Recyclable



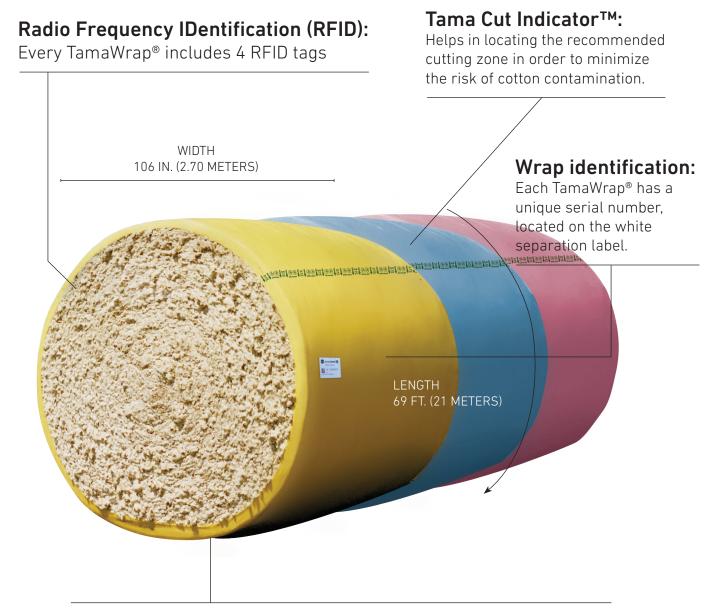
In 2025, Tama Australia is on a mission to raise funds to support 600 Australians needing mental health support through Beyond Blue.

Join us this year and support our venture to give back to those who need it.



# TamaWrap<sup>®</sup> Specifications

### WRAP



#### The TamaWrap<sup>®</sup> Z-LOCK<sup>®</sup> wrap portion concept:

TamaWrap<sup>®</sup> is made of pre-cut wrap portions in order to eliminate the potential of plastic fragments.

The Z-lock<sup>®</sup> system connects and separates each individual portion on a roll, so the roll is made from 24 "ready to use" portions.

The Z-lock® system assures the next portion is ready to feed correctly.

# **ROLL** 24 Portions of wrap per roll

#### **Plastic core:**

Every core is marked on its left hand side, to assist correct installation:

- Black dots or blue stripe on the core.
- A label inside the core.

ROLL WEIGHT: APPROX. 220 LBS (100 KG)

ROLL WIDTH: 9 FT. 2 IN. (2.8 METERS)

ROLL DIAMETER: 10 IN. (25 CM)

#### Identification:

Each roll has its own ID number located inside the core, and on the leading edge of the 1st TamaWrap<sup>®</sup>.



9 rolls per pallet 216 Portions of wrap per pallet WEIGHT 2095 LBS (950 KG)



# TRACEABILITY



#### Every TamaWrap<sup>®</sup> includes 4 RFID tags to provide unique identification to each module

This unique identification enables full traceability of individual modules through harvesting and processing:

- From the field, through the gin's gateway, scale and yard to the feeder floor.
- Allows association of the ginned bale related data back to the seed cotton module and back to the field.
- Integrated with John Deere Harvest ID, Cotton Pro and the John Deere Operations Center.

# **RESEARCH & DEVELOPMENT**

#### Daniel Taunton, Taubro Ag

"We're here for the long term. We get to see it first hand with all the different things Tama R&D team bring out. They're here on the ground every year, supported by John Deere making sure we are getting the best product possible."



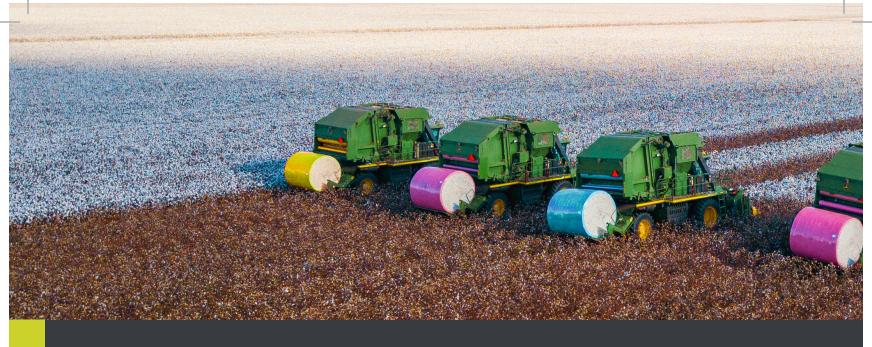


# Continuous development providing season after season of trouble-free picking

Tama's commitment to research and development is a cornerstone of its success. Each year, R&D efforts are conducted globally, with Australia playing a key role in these initiatives. "Australian cotton growers play a huge role in the R&D trials we conduct each year," Simon notes. "We are always looking for ways to improve efficiencies and prioritise contamination reduction, and it's only thanks to the support we get in-country that these efforts can continue."

The dedication of Australian cotton growers is pivotal to Tama's ongoing innovation. By participating in these trials, growers contribute to the continuous improvement of TamaWrap+®, ensuring that it remains at the forefront of the industry. This collaborative approach has allowed Tama to stay ahead of the curve, anticipating challenges and developing solutions that benefit the entire cotton supply chain.

- TamaWrap<sup>®</sup> Z-LOCK<sup>™</sup> was developed to compliment the John Deere 7760 cotton picker allowing cotton to be baled in a continuous process without stopping the picker.
- It took 10 years of product development in conjunction with John Deere USA to produce TamaWrap<sup>®</sup> Round Module Wrap.
- Every year Tama run extensive trials in Australia, USA and Brazil to ensure continuous development of TamaWrap® into the future.



## SUSTAINABILITY

# INNOVATION IN AGRICULTURE: A COMMITMENT TO SUSTAINABILITY

Tama Australia's commitment to sustainability extends far beyond the Core Collection program. By embracing initiatives that promote recycling and resource efficiency, Tama has positioned itself as a leader in sustainable agricultural practices. The reuse of cotton cores in the production of new TamaWrap<sup>®</sup> demonstrates a forward-thinking approach, turning what could have been waste into a valuable resource.

This program is just one part of Tama's broader strategy to make agriculture more sustainable. Through ongoing research, innovative solutions, and a focus on circular economies, Tama Australia is driving change in the cotton industry.

#### **REDUCING WASTE, ONE CORE AT A TIME**

The Core Collection program exemplifies the practical steps that can be taken to reduce waste within the cotton farming industry. By providing farmers with the tools and infrastructure to recycle used TamaWrap® cores, Tama Australia empowers its customers to be part of a circular, sustainable system that reduces the environmental impact of cotton farming.

For cotton growers looking to adopt more sustainable practices, Tama's Core Collection program offers a simple yet impactful way to make a difference. By reusing cotton cores and reducing waste, Tama and its customers are playing a vital role in the future of sustainable agriculture.

Through initiatives like the Core Collection program, Tama Australia is leading the charge toward a more sustainable future in cotton farming - one core at a time.



### **CORE COLLECTION PROGRAM** We're committed to finding long-term solutions for on-farm waste. **IN 2025, LOOK OUT FOR PALLETS CONTAINING RE-USED CORES!**



#### TamaWrap® CORE RECYCLING Sustainability through reuse and recycling

- Place stillage out of direct sunlight
- Place clean cores in stillage

#### Contact for collection

CottonCustomerService@Tama-Australia.com.au | 03 9361 8100 Malcolm.George@Tama-Australia.com.au | 0407 130 133 James.Baker@Tama-Australia.com.au | 0457 194 357 Asa.Philo@Tama-Australia.com.au | 0459 507 685

For five years, we've been operating a core collection program for growers. By strategically placing stillages on-farm and at dealerships, we are collecting cores for re-use and recycling.

Collection only available for TamaWrap® cores. Clean cores only - no damaged cores.

#### **FAQ** How many cores fit in a stillage? Approximately 100 cores

**When will collection take place?** After harvest - we'll be contacting everyone during our annual collection or when stillages are full.

Please note - to maximise freight we will only be collecting full stillages.

**Who do I contact when our stillage is full?** Call TamaWrap® customer service - 03 9361 8100, Malcolm George - 0407 130 133, James Baker - 0457 194 357 or Asa Philo - 0459 507 685

# Tama Assist

# When it comes to service **We've got you covered**

Tama Assist reps play a crucial role in delivering efficient and effective service to all our customers.

With our extensive knowledge of farming and hands-on experience, Tama Assist not only resolves issues, but educates customers; offering valuable insights and recommendations.

Our dedication to delivering quality service, combined with our ability to establish strong customer relationships, give you an indispensable asset in the field – whatever time of the day or night.

As farmers, we understand your need for assistance.

#### Tama cotton support app

#### We understand back-up support is critical.

Tama Cotton Support App provides a quick easy method of reporting any problems with TamaWrap<sup>®</sup> in the field, or during transport.

And now, we have included troubleshooting information!

Once you or your customer has lodged a request, we are notified straight away. And with all details already lodged in the App, we can help you resolve any issues more efficiently than ever before!

### It's simple and easy to use - even when there's no phone service.

All producers, contractors and dealerships must lodge their Service Requests by using the Tama Cotton Support App.

#### **Key Contacts**

#### Jason Amos

Regional Commercial Director Email: Jason.Amos@Tama-Oceania.com Mob: 0418 553 853

#### Simon Long

**(Northern Territory and Western Australia)** TamaWrap<sup>®</sup> Commercial Manager Email: Simon.Long@Tama-Australia.com.au Mob: 0407 749 543

#### Asa Philo (Queensland)

TamaWrap® Territory Manager Email: Asa.Philo@Tama-Australia.com.au Mob: 0459 507 685

#### Malcolm George

(Northern New South Wales) TamaWrap® Sales Manager Email: Malcolm.George@Tama-Australia.com.au Mob: 0407 130 133

#### James Baker (Southern New South Wales)

TamaWrap® Territory Manager Email: James.Baker@Tama-Australia.com.au Mob: 0457 194 357

#### Katrina Rinckes

TamaWrap® Customer Support Email: CottonCustomerService@Tama-Australia.com.au Mob: 0487 487 334



# **Tama Rewards**

- 1. Earn Points on Every Purchase: With Tama Rewards, every purchase of Tama products at your local dealer helps you earn points. The more you buy, the more rewards you accumulate – it's that simple.
- 2. Exclusive Benefits for Loyal Customers: Unlock a world of exclusive benefits through Tama Rewards. Whether it's discounts, special offers, or priority access to new products, loyalty pays off.
- 3. Maximize the Value of Your Purchases: Turn your everyday purchases into future rewards! Tama Rewards helps you get more out of every dollar you spend by transforming your purchases into redeemable points.
- **4. Easy to Join, Simple to Use:** Signing up for Tama Rewards is quick and easy, and using your points is even

easier. Simply shop for your favorite Tama products and start collecting points instantly.

- 5. Redeem Points on what you choose: Browse our gallery or give us a call via the concierge and turn your points into next years wrap. Its up to you!
- 6. Rewarding Long-Term

**Partnerships:** We believe in rewarding loyal customers. Tama Rewards is our way of saying thank you for choosing quality products that deliver real value on your farm.

7. More Than Just Rewards - It's a Partnership: When you sign up for Tama Rewards, you're joining a program that's designed to help your business thrive. We're committed to supporting you with more than just products.

#### Redeem your orders for 2024 on wrap for 2025.

Simply lodge your 2024 orders via the Submit Claim and contact us via the Concierge and we'll help you redeem for wrap to use in 2025.

Planning to take advantage of our volume discount? Make sure you're a member.

Use the QR code below, to join and get started.





### **Volume discount** TamaWrap®+ Premium & TamaWrap® Blue

Volume discount will be paid on all orders placed prior to the end of August. Payment will be made directly to end users, subject to dealer approval. Payment will be processed prior to the end of September.

TamaWrap 🖓	Wrap 🖗 Customer size (Pallets) Discount \$		t \$/Wrap
	6-23	AUD	2.00
	24-49	AUD	2.25
	50-74	AUD	2.50
	75-149	AUD	2.75
	150+	AUD	3.25

<b>TamaWrap</b> ®	Customer size (Pallets)	Discount \$/Wrap	
	6-23	AUD	0.40
	24-49	AUD	0.75
	50-74	AUD	1.00
	75-149	AUD	1.20
	150+	AUD	1.55

To be eligible for the volume discount offer, customers will need to lodge their purchase invoices received during the season through our Tama rewards portal.

- Login to tamarewards.com.au
- Submit a claim
- Complete claim details and attach the invoice

The volume discount order period will run orders until the 1st of August 2025, claims to be submitted prior to the 1st of September. Beyond this date the window will be closed.

## Core Labels & Maintenance for TamaWrap<sup>®</sup> Products

#### **Model Year, Handling and Storage Instructions**

As we begin production on the 2025 Model Year product we will change the color coding on the pallet label and on the roll labels:

Year	2023	2024	2025
Labels color	Orange	Dark Pink	Yellow
Pallet label Image*			
Roll label image*		Contraction of the second seco	Louis Louis

We highly recommend that you and your customers exhaust your supply of 2024 product early in the use season of 2025.

#### Handling Recommendations\*

- Handle one pallet at a time
- Use forklift with lift capacity of at least 4,400 lbs (2 tons)
- Use long forks When handling pallets from the narrow end, to minimize damage
- Use pallet puller when unloading pallets from a truck

#### **Storage Requirements**

- Store TamaWrap<sup>®</sup> under roof in an enclosed structure and avoid extended exposure to sunlight and moisture
- Double stacking of pallets is permissible with proper handling equipment
- To be used within two seasons

#### Recommendations

• Please ensure the previous seasons product is used first. Rotate stock accordingly

\* Instructions apply for all TamaWrap® rolls

### **Limited Warranty** for TamaWrap<sup>®</sup> products

Tama warrants and agrees that the individual wrap portion by individual serial number used in John Deere Round Module Cotton Harvesters sold hereunder shall be free of defect, in workmanship and/or materials, for a period of 24 months following the first delivery of TamaWrap<sup>®</sup> to the buyer and for 6 months after the module was made, provided that:

- The TamaWrap<sup>®</sup> is kept in their original packaging.
- The TamaWrap<sup>®</sup> is stored under cover and are not exposed to extreme heat, direct sunlight, or moisture during storage. Double stacking of pallets is permissible with proper handling equipment.
- TamaWrap<sup>®</sup> products are designed to be staged outside for a maximum of 6 months. Make sure modules are not left exposed to the sun for a longer period of time.
- The TamaWrap<sup>®</sup> are used in accordance with user manuals or other instructions furnished by Tama.
- Request for warranty by individual serial number must be requested in the use season as the incident occurs.
- Tama's responsibility under this Warranty regarding TamaWrap<sup>®</sup> found to be defective, will be to replace the defective TamaWrap<sup>®</sup> with appropriate substitute TamaWrap<sup>®</sup> free of charge or to refund to dealer the price paid for such TamaWrap<sup>®</sup> at Tama's sole discretion.
- Tama will not be responsible for and will have no obligation to make repairs or replacements required, in whole or in part, in case the conditions above were not fulfilled.
- Repair, replacement or refund in the manner provided above will constitute fulfillment of all of Tama obligations with respect to the quality and performance of the products. Tama has made and makes no other warranties whatsoever with respect to the products, express or implied.

### **Order Program 1** South and Central Queensland / NSW

#### Excludes Northern Territory, Kununarra, Far North QLD



#### PRE-PAYMENT TERMS TO FEBRUARY 21<sup>st</sup>, 2025

Order Dates November 11<sup>th</sup> 2024 to February 1<sup>st</sup> 2025 Payment Payment due no later than February 21st, 2025. Ramp Down Strictly up to two weeks prior to requested delivery period **Delivery Period** Delivery from December 1<sup>st</sup> 2024 to June 28<sup>th</sup> 2025

Please nominate delivery first half of month or second half of month

	PER WRAP	PER ROLL	PER PALLET
	RRP	RRP	RRP
TamaWrap 🚱	\$45.90	\$1,101.60	\$9,914.40
<b>TamaWrap</b> <sup>®</sup>	\$41.50	\$996.00	\$8,964.00



Order Dates Payment Ramp Down **Delivery Period**  November 11<sup>th</sup> 2024 to February 7<sup>th</sup> 2025 Payment to be made 30 days after invoice

Strictly up to two weeks prior to requested delivery period

Delivery from December 1<sup>st</sup> 2024 to June 28<sup>th</sup> 2025

Please nominate delivery first half of month or second half of month

80 day term	PER WRAP	PER ROLL	PER PALLET
	RRP	RRP	RRP
TamaWrap 🐶	\$49.45	\$1,186.80	\$10,681.20
<b>TamaWrap</b> <sup>®</sup>	\$44.65	\$1,071.60	\$9,644.40



#### PAYMENT TERMS TO September 18th 2025

Order Dates November 11<sup>th</sup> 2024 to February 7<sup>th</sup> 2025 Payment to be made on or before September 18th 2025 Payment Ramp Down

Strictly up to two weeks prior to requested delivery period

Delivery from December 1st 2024 to June 28th 2025 Delivery Period

Please nominate delivery first half of month or second half of month

orean	PER WRAP	PER ROLL	PER PALLET
	RRP	RRP	RRP
TamaWrap 🚱	\$51.90	\$1,245.60	\$11,210.40
<b>TamaWrap</b> <sup>®</sup>	\$46.85	\$1,124.40	\$10,119.60



Order Dates	February 7 <sup>th</sup> 2025 to July 31 <sup>st</sup> 2025
Payment	Payment to be made on the 25th day of the

Ramp Down

month following delivery Not applicable

Delivery Period Delivery from February 15<sup>th</sup> to August 30<sup>th</sup> 2025

Please nominate delivery first half of month or second half of month

n-season	PER WRAP	PER ROLL	PER PALLET
	RRP	RRP	RRP
TamaWrap 🚱	\$53.45	\$1,282.80	\$11,545.20
<b>TamaWrap</b> <sup>®</sup>	\$48.20	\$1,156.80	\$10,411.20

# **Terms & Conditions**

#### **GENERAL NOTE**

- Pink TamaWrap+® is available across all options while stocks last. To be sold on a first in basis.
- Blue TamaWrap® is available across all options while stocks last. To be sold on a first in basis.
- Stock left over from 2023/2024 Season will be dispatched first.

#### **ITEM 1 PRICING**

- Minimum one pallet per order (NO SPLIT PALLETS).
- All pricing is listed Excluding GST.
- Freight paid to dealership branches for one pallet plus per delivery.
- Freight paid on farm for 6 pallets plus per delivery (Conditions apply, refer to Item 2).
- Tama Australia Terms and Conditions of sale.

#### **ITEM 2 RAMP DOWN**

- Cancellation / reduction to order quantities can be made up to, but no shorter than, two weeks prior to requested delivery period.
- For on-farm deliveries, if the change made to the order results in less than 6 pallets minimum, then the order defaults to a Dealership Branch delivery.
- Ramp Down Option is not applicable for Option Four.

#### **ITEM 3 RAMP UP - BACK AGAIN FOR 2025**

- Ramp up option allows customers to order 15% of their Option1/Option2 and Option 3\* order at the original invoiced price.
- In order to qualify for the volume discount, dealers must include customer contact details on all initial orders.
- For in season orders to be added to a customer total, dealers must include original customer details and reference any previous order number's.
- \* Special conditions apply

#### **ITEM 4 ORDER PROCESS**

- Refer to dealership order process for orders terms and conditions.
- For on-farm deliveries, order must clearly show two GPS Google Map references for the delivery address.

#### **ITEM 5 ON FARM 6 PALLET MINIMUM PER DELIVERY**

- Simon National Carriers only.
- Property must be accessible by Tama nominated B Double transport.
- Property must have adequate mechanical lifting devices to unload pallets from the truck.
- Customers or their appointed representatives must unload the truck and sign Proof of Delivery Docket.
- Any damages or defects relating to freight must be recorded at this time and reported to Tama Australia within three working days.
- Additional Freight charges will be applied if freighter is unable to unload due to customer actions.
- Required information is minimum two GPS locations from Google Maps of the delivery address. UHF/CB radio channels are also advisable. The more information the better.

#### **ITEM 6 FREIGHT & STORAGE**

- All TamaWrap® logistics and freight will be handled by Simon National Carriers
- TamaWrap<sup>®</sup> storage is in Brisbane, Sydney, Townsville and Darwin.
- All freight paid for by Tama Australia in accordance with the 2024/25 Program, must be organised and approved by Tama Australia.

#### ITEM 7 SERVICE REQUEST PROCEDURE

• Tama run a Service Request App for the recording and management of any service issue which arises during the Program season. See pages 20/21.

